



MACSTEEL
INTERNATIONAL



**Company
Overview**

Our Story

Macsteel International Trading Holdings Group (MITH) has been trading steel and raw materials for over forty years through four main hub offices located in Dubai, Hong Kong, New York, and Melbourne, and five liaison offices in Shanghai, India, Nairobi, Johannesburg, and Houston.

We trade volumes across Africa, the Americas, Asia, Australia, the Middle East, Europe, and CIS. Our global footprint gives us unique 24-hour worldwide market intelligence for both local markets and worldwide trades, enabling us to react swiftly, and nimbly adapt to economic cycles.

Steel and metallics are commodity products that lead economic cycles and require quick decisions. Our model allows us to trade through difficult times yet still prosper in healthy stable markets.

At our core, we are back-to-back, physical traders, which brings us information from the ground up. MITH has a diverse supplier base across 30+ countries that is uniquely positioned to deliver to a diverse customer base across 50+ countries.

We take a conservative trading approach that is focused on the fundamentals and structure of the trade, supported by an experienced back-office team that provides top-notch service through to trade completion.

We focus on counterparties who are leaders in their markets, are financially stable, and understand international trade. We provide them with a range of value-added services, including logistics, shipping, finance, insurance, technical support, and industry knowledge at all levels.

The greater Macsteel Group revolves around an integrated business model that encompasses the entire value chain of global trading, shipping, stockholding, and distribution. The Group is committed to the principles of good corporate governance and the application of the highest ethical standards in the conduct of business. We comply with the corporate governance standards in the countries in which we operate.

Our teams have decades of experience and apply their craft to link producers and customers of steel products and raw materials through trusted relationships, superior service, and a collaborative approach to business. Our traders and operators are supported by port supervisors, warehouse controllers, and logistics and financial specialists. MITH truly has the keys to success: the right people, in the right place, at the right time.



Our Mission

To be a dynamic and respected international service provider, linking producers and consumers of steel and raw material, through our efficient and reliable supply lines incorporating marketing, shipping, logistics, and finance.

Our Core Values

Our core values are at the heart of everything we do, and they guide our key behaviours and principles. These values include:



Integrity

We stand out in the industry as a trusted supplier. We are reliable and keep our promises. We are open, transparent, and proactive in the way we communicate, taking pride in consistently delivering to a high standard.



Collaboration

We are problem solvers and critical thinkers who get things done. Flexibility and open communication define the way we do business with our counterparties, and how we support each other. We are accountable and proactive. Our style is collaborative, and our approach is focused on always delivering great outcomes.



Quality

We are centered on quality in all aspects of our trades. Quality flows through our business, not only in the products we trade, but also in the back-office work that is done to support the trade from beginning to end.



Customer Service

We prioritise our great customer service and strive to exceed our customers' expectations in everything we do. As a team, we are constantly stretching ourselves to build and enhance our knowledge and maintain our focus on customer service to stay at the forefront of the industry.

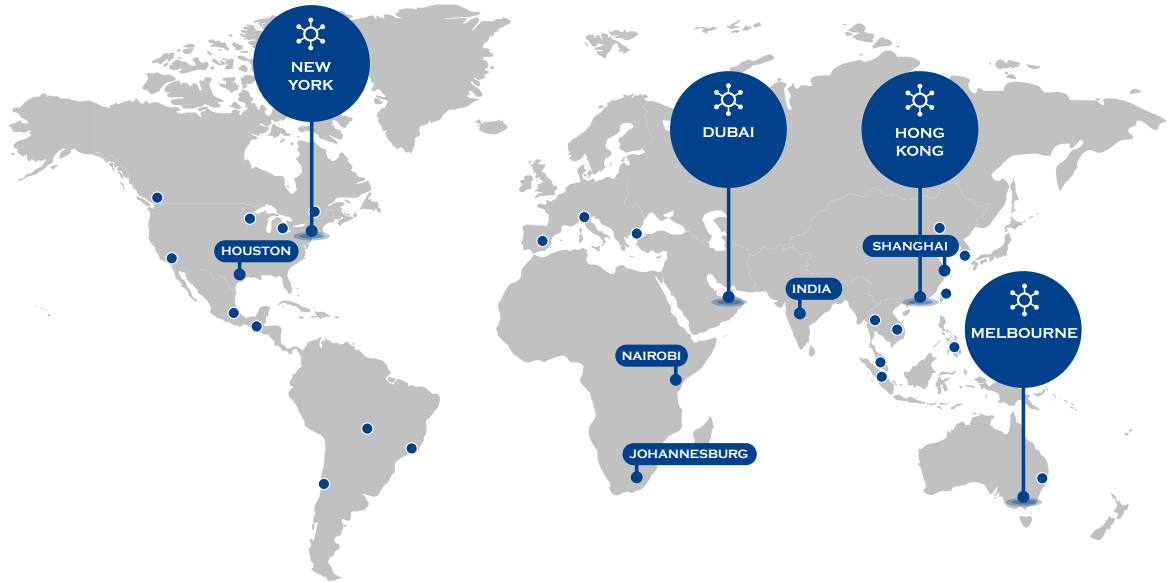


Global Trade Structure

MITH and its subsidiaries trade steel and raw material products through 4 hub offices and 5 liaison offices. Trading teams sit in and around these offices to give the Group real-time 24-hour global market intelligence.

Offices are strategically located in:

- 📍 Dubai
- 📍 Hong Kong
- 📍 Melbourne
- 📍 New York
- 📍 Shanghai
- 📍 India
- 📍 Nairobi
- 📍 Johannesburg
- 📍 Houston



Environmental, Social And Governance (ESG) Policy

MITH believes that promoting environmental, social, and governance (“ESG”) principles into our business is not only important to the environment, our employees, and the communities in which we operate but also to maintaining a sustainable business, creating shareholder value through risk avoidance and optimisation of opportunities.

MITH incorporates the Ten Principles of the UN Global Compact throughout the group’s operations. As a global trading group, we recognise that whilst we do not contribute significant carbon emissions, we play a key role within the supply chains of steel and ferrous raw material products that are produced and sold across all regions of the world. We have an objective to contribute towards industry goals to achieve carbon neutrality by 2050 in line with the Paris Agreement and believe that this ESG policy will support us in this endeavour.

Our Services



Steel Products & Raw Materials

Our products are sourced from reputable steel mills, ensuring that our customers receive only the highest quality products and raw materials. We thoroughly validate each of our partner mills, demanding full visibility and transparency to ensure we can trace every product from mill to customer. We have strong sourcing partnerships, and our experienced trading team understands what our customers need.



Shipping

Our shipping and freight services deliver real-time solutions to our customers. We leverage our relationships, access, and economies of scale that come with being part of a leading global organization. Our shipping services aim to drive efficiencies across our business that are passed on to our valued customers.



Logistics

Our logistics services facilitate the inspection and safe handling of cargo throughout the supply chain, from the factory depot or miner's gate to final delivery anywhere in the world. We provide an efficient supply chain including ocean freight in break bulk and containers, airfreight, river barges, inland transportation including trucking and rail combined with warehouse solutions.



Insurance

Our insurance services offer comprehensive coverage for all cargo in transit and goods held in stock, including marine insurance. We offer the option of buying with insurance included by harnessing the benefits of scale. We prioritise transparency, fairness, and reliability in our claims process, making it as seamless as possible for our customers.



Finance

We have established relationships with global banks committed to commodity trade finance and long-standing relationships with local banks in numerous jurisdictions worldwide. Our finance team has a renowned ability to structure financial arrangements and tailor solutions to meet the needs of our customers, combining the global reach and expertise of our trading with the acumen of our banking network.



Technical support

Our technical support team has many years of steel product knowledge and operational expertise. We've done the hard work, so you don't have to. You can rest easy knowing the quality and reliability of our products are among the best in the world. We thoroughly validate each of our partner mills, demanding full visibility and transparency to ensure we can trace every product from mill to customer.

Trusted & Value Added Services

Macsteel International Trading Holdings Group provides a range of trusted and value-added services to meet the needs of our global customers.



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Products

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Flat Rolled

Our Flat Rolled Products comprise:

- Uncoated steel products – hot rolled coil, cold rolled coil, plate, cut sheets
- Coated steel products – galvanised, zinc/aluminium, various other zinc coated finishes, and Painted finishes.
- Tinplate
- Stainless & aluminium products



Long

Our Long Products comprise:

- Uncoated steel products – structural beams, sections & columns
- HR Bars – flats, rounds, angles, channels, and shapes
- Steel pipe, tube, and rail
- Reinforcing bar & coil, wire rod, mesh, wire & pre-stressed strand



Raw Materials & Semi-Finished

Our Raw Materials comprise:

- Pool iron, Pig iron, scrap, and HBI

Our Semi-Finished Products comprise:

- HR slabs, blooms, and billets

Contact Us

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